

Planned Giving Consultant

Jeff Woods

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As the owner of Planned Giving Coach Consulting, Jeff provides effective, affordable support to nonprofit organizations for their planned giving programs – and educational information to donors about planned giving and ways to support charity with a planned gift.

He brings twenty years' experience as a Director of Development in educational and medical fundraising to his consulting work. Based in the San Francisco Bay Area, Jeff works with a diverse range of nonprofits in California, Ohio, and New York.

Jeff received his BA from Guilford College and MA from the University of North Carolina at Greensboro. He has completed fundraising programs through Duke University and the Lilly Family School of Philanthropy. Jeff has presented a variety of educational seminars on topics that include Estate Planning & Charitable Giving; Using a Charitable Remainder Trust with the Sale of Real Estate; Starting a Planned Giving Program; and Smart Tax Planning: Keep More of What You Earn and Support Your Favorite Charity.

Jeff is a member of the Board of Directors of the Northern California Planned Giving Council. Since 2017, he has been an instructor for NCPGC's Planned Giving Basics Course.



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